	Legal Administrative Assistant
Unit	Objectives
Apply Skills  Communication Skills  Apply Technology to Business Applications  Career Management Strategies	1 Effectively represent the organization to current and potential clients using appropriate customer service skills
	2 Manage electronic and/or paper financial records
	3 Establish and maintain records management systems
	4 Operate a 10-key calculator
	5 Prepare travel, meeting and events documents
	6 Maintain electronic calendaring 7 Produce business documents from dictated material
	8 Apply critical-thinking and problem-solving skills to business decisions
	9 Explore methods for economical and efficient inventory management
	Use correct grammar, spelling, and punctuation
	2 Apply proofreading and editing skills
	3 Select and use the appropriate communication tool for specific tasks (e.g., electronic, written, verbal)
	4 Communicate appropriately with internal and external customers
	5 Compose various business correspondence (i.e., e-mail, letter, memo)
	6 Access information from professional, technical, and electronic resources
	7 Deliver oral presentations using appropriate tools
	8 Demonstrate and interpret nonverbal communication
	9 Demonstrate effective listening skills
	10 Demonstrate the ability to give and follow written and oral instructions
	11 Accurately receive and relay messages in a professional manner
	12 Identify factors affecting global communications (e.g., time, culture, exchange rates, human relations skills)
	<ul> <li>Analyze and determine appropriate software applications for specific tasks</li> <li>Apply advanced word processing skills to design workplace documents (e.g., mail merge, envelopes and labels, tables, reports, macros)</li> </ul>
	3 Design and manage databases for workplace applications (e.g., query, filter, sort, merge, generate and format reports)
	4 Design spreadsheets for workplace applications (e.g., formulas and functions, graphs and charts, links, macros)
	5 Create and edit image, video, and audio files
	6 Produce multimedia presentations for the workplace (e.g., sound bites, animation, transition, image download or import, video)
	7 Use desktop publishing software for workplace applications
	8 Create a Web page for business applications
	9 Maintain electronic files and folders (e.g., server, workstation, shared files)
	10 Use input technology for document production (e.g., OCR software, voice and handwriting recognition technology)
	11 Maintain and troubleshoot computer workstation (e.g., install software, scan for viruses, troubleshoot common problems)
	12 Use online resources as a business tool
	1 Compare and contrast ethical, unethical, legal, and illegal business practices
	2 Explain the importance of working within organizational structures (i.e., chain of command)
	3 Describe rights and responsibilities of employees and employers (including information related to OSHA, FMLA, FLSA, ADA, sexual harassment, discrimination, contracts)
	4 Describe the importance of life-long learning through continuing education and membership in professional organizations
	5 Exhibit leadership skills through a student organization (e.g., FBLA/PBL, DECA)
	6 Utilize performance-based job evaluation instruments
	7 Prepare for job separation (e.g., letter of resignation, extended leave)
Duties Specific to Legal Office Setting	1 Utilize and format legal documents
	2 Perform legal research by investigating legal references
	3 Use software to transcribe legal terminology and/or documents
	4 Interact with clients to assimilate information

Unit  Describe characteristics of a free enterprise economic system (e.g., ownership of property, profit motive, risk taking, competition, supply and demand)  Compare and contrast the various forms of business ownership (e.g., sole proprietorship, partnership, corporation, cooperative)  Analyze the risks and rewards of business ownership  Identify steps necessary to start a business (i.e., need evaluation, site selection, marketing plan, financial plan, management plan)  Explore the career implications of e-commerce for entrepreneurs and employees  Compare and contrast marketing strategies  Utilize career assessment tools (e.g., student interest survey, aptitude test)  Analyze various business careers by looking at salary, benefits, job requirements, educational requirements, employment outlook, etc.	
Entrepreneurship  Entrepreneurship  Entrepreneurship  Entrepreneurship  Compare and contrast the various forms of business ownership (e.g., sole proprietorship, partnership, corporation, cooperative)  Analyze the risks and rewards of business ownership  Identify steps necessary to start a business (i.e., need evaluation, site selection, marketing plan, financial plan, management plan)  Explore the career implications of e-commerce for entrepreneurs and employees  Compare and contrast marketing strategies  Utilize career assessment tools (e.g., student interest survey, aptitude test)	
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2 Analyze various business careers by looking at salary, benefits, job requirements, educational requirements, employment outlook, etc.	
3 Compare and contrast career choices	
4 Investigate a potential employer	
5 Prepare a resume	
Prepare for Employment 6 Compose a letter of application	
7 Complete a job application	
8 Assemble a work-sample portfolio	
9 Differentiate between legal and illegal pre-employment questions	
10 Participate in a job interview	
11 Compose a follow-up (i.e., thank you) letter	
12 Compose letters accepting and declining a job offer	
1 Interpret terms in relation to courts and legal systems	
2 Interpret terms in relation to general legal terminology	
3 Interpret terms in relation to litigation	
4 Interpret terms in relation to civil actions	
5 Interpret terms in relation to criminal law	
6 Interpret terms in relation to probatewills and estates	
Legal Terminology 7 Interpret terms in relation to probate with a thick exacts 7 Interpret terms in relation to probate with a thick exacts	
8 Interpret terms in relation to contracts and leases	
9 Interpret terms in relation to domestic relations	
10 Interpret terms in relation to commercial paper	
11 Interpret terms in relation to bankruptcy	
12 Interpret terms in relation to partnerships and corporations	
1 Maintain good attendance record	
2 Interact effectively with others	
3 Respect beliefs, opinions, and rights of others	
4 Work effectively in teams	
5 Demonstrate positive behavior when given direction, criticism, and comment	
Employability Skills  6 Understand the effects of stress on job performance	
7 Demonstrate proper professional appearance	
8 Exhibit attributes of a consummate professional (i.e., initiative, punctuality, responsibility, dependability, honesty)	
9 Apply concepts of time management	
10 Demonstrate proper business etiquette	